

## INVITATION TO TENDER

**Title:** Supporting Analysis of the NIS Market  
**Reference:** ENISA F-COD-20-T23  
**Procurement procedure:** Open call for tender  
**Link to eTendering site:** <https://etendering.ted.europa.eu/cft/cft-display.html?cftId=6723>

Dear Sir/Madam,

Thank you for the interest you have shown in this tender procedure.

1. The European Union Agency for Cybersecurity (ENISA) is planning to award the public contract referred to above. Please find enclosed the related tender documentation which consists of this invitation, the tender specifications with its annexes and the draft contract.
2. If you are interested in this contract, you are requested to submit your offer electronically via the e-Submission application on the e-Tendering website, in one of the official languages of the European Union, preferably in English, no later than **27<sup>th</sup> July 2020 at 18:00 (CEST) Central European Summer time**.

In order to access the e-Submission application, please refer to the instructions under Part 3 of the tender specifications.

3. Offers must be:
  - signed by a duly authorised representative of the tenderer (The '**Tender preparation report**' must either be hand signed or electronically signed – for more details refer to Part 3 of the tender specifications);
  - perfectly legible so that there can be no doubt as to words and figures;
  - drawn up using the template forms provided (where applicable) with the tender specification.
4. The period of validity of the tender, during which tenderers may not modify the terms of their tenders in any respect, is three (3) months from the date indicated in point 2.
5. Submission of an offer implies acceptance of all the terms and conditions set out in this invitation to tender, in the tender specification and in the draft contract and, where appropriate, waiver of the tenderer's own general or specific terms and conditions. Submission of an offer is binding on the tenderer to whom the contract is awarded for the duration of the contract.
6. All costs incurred during the preparation and submission of tenders are to be borne by the tenderers and will not be reimbursed.



7. Contacts between ENISA and tenderers are prohibited throughout the procedure save in exceptional circumstances and under the following conditions only:

Before the final date for submission of an offer:

At the request of the tenderer, ENISA may provide additional information solely for the purpose of clarifying the nature of the contract. Any requests for additional information must be made in writing only through the e-Tendering website, using the “*questions and answers*” tab, by clicking “*create a question*”.

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ENISA is not bound to reply to requests for additional information made less than five working days before the deadline for submission of offers.

ENISA may, on its own initiative, inform interested parties of any error, inaccuracy, omission or any other clerical error in the text of the call for tenders. Any additional information including that referred to above will be posted on the e-Tendering website. The website will be updated regularly and it is your responsibility to check for updates and modifications during the tendering period.

After the final date for submission of an offer:

If clarification is required or if obvious clerical errors in the tender need to be corrected, ENISA may contact the tenderer provided the terms of the tender are not modified as a result.

8. Timetable for tender procedure:

MILESTONES	DATES	TIME
Deadline for request for information or clarifications from ENISA	22 <sup>nd</sup> July 2020	
Last date on which clarifications are issued by ENISA	21 <sup>st</sup> July 2020	
Deadline for <b>electronic reception</b> of offers via <b>e-Submission</b>	<b>27<sup>th</sup> July 2020</b>	<b>18:00 CEST</b> - Central European time (UTC +2)
Opening of offers	28 <sup>th</sup> July 2020	<b>11:30 EEST</b> - Eastern European (Greek) time (UTC +3)
Evaluation of offers	TBA	
Contract signature (estimated)	TBA	

9. The public opening of the offers will take place on the date and time indicated in section 8 above, at the ENISA Athens premises in Maroussi Greece. A maximum of one representative per tender can attend the opening of tenders as provided in Section IV.2.7 of the contract notice. For organisational and security reasons, the tenderer must provide the full name and ID or passport





number of the representative at least 3 working days in advance to: [procurement@enisa.europa.eu](mailto:procurement@enisa.europa.eu). Failing that, the contracting authority reserves the right to refuse access to its premises.

10. This invitation to tender is in no way binding on ENISA. ENISA's contractual obligation commences only upon signature of the contract with the successful tenderer.
11. Up to the point of signature, ENISA may either abandon the procurement or cancel the award procedure, without the candidates or tenderers being entitled to claim any compensation. This decision must be substantiated and the candidates or tenderers notified.
12. Once ENISA has opened the tender, it becomes its property and it shall be treated confidentially.
13. You will be informed of the outcome of this procurement procedure by e-mail only. It is your responsibility to provide a valid e-mail address together with your contact details in your tender and to check it regularly.
14. If processing your reply to the invitation to tender involves the recording and processing of personal data (such as your name, address and CV), such data will be processed pursuant to Regulation (EC) No 45/2001 on the protection of individuals with regard to the processing of personal data by the Community institutions and bodies and on the free movement of such data. Unless indicated otherwise, your replies to the questions and any personal data requested are required to evaluate your tender in accordance with the specifications of the invitation to tender and will be processed solely for that purpose by ENISA. Details concerning the processing of your personal data are available in the ENISA privacy statement at:  
<http://www.enisa.europa.eu/procurement/repository-of-files/privacy-statement-enisa-procurement-procedures>
15. Your personal data may be registered in the Early Detection and Exclusion System (EDES) if you are in one of the situations mentioned in Article 106 of the Financial Regulation<sup>1</sup>. For more information, see the Privacy Statement at:  
[http://ec.europa.eu/budget/explained/management/protecting/protect\\_en.cfm](http://ec.europa.eu/budget/explained/management/protecting/protect_en.cfm)

Yours sincerely,

< signed >

Juhan Lepassaar  
Executive Director

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<sup>1</sup> Regulation (EU, Euratom) No 966/2012 of the European Parliament and of the Council of 25 October 2012 on the financial rules applicable to the general budget of the Union and repealing Council Regulation (EC, Euratom) No 1605/2002 (OJ L 298 of 26.10.2012, p. 1) as amended.





Annexes:

- Annex A Terms of Reference and Tender Specifications F-COD-20-T23
- Annex I: Scenario – 'Market study on NIS Investments'
- Annex I: Legal Entity and Bank account
- Annex II: Declaration of honour on exclusion criteria
- Annex III: Financial Offer form F-COD-20-T23
- Annex IV: Draft Framework Service Contract
- Annex V: Power of Attorney or consortium forms
- Annex VI Sub-Contractors Form
- Annex VII Administrative ID and Declaration form

