

CLARIFICATION TO TENDER: N° 01

“Secure Development, Identity Management and Electronic Authentication”

ENISA P/06/10/TCD

Questions & Answers

Q1:	Can all 3 Lots be addressed in the same Technical offer? Or should we make three different technical offers?
A1:	Each LOT must be bid for separately; therefore you should provide a <u>separate technical offer for each LOT</u> , including CV's of consultants etc. You only need to provide one copy of the administrative documentation as well as general information regarding your company etc .
Q2:	Can we form a Union of companies (Ένωση) or should we go for a consortium?
A2:	If what you call a 'Union of companies' (Ένωση) has a distinct legal character, common name and a bank account in this name, then the bid may be furnished by this entity. In any other case the following applies: The tender documentation allows for a tenderer to use a 'consortium' as their bidding vehicle in the case where more than one separate entity will provide the services. The other alternative is to include subcontractors in your offer. Both cases are explained in the Tender documentation and more specifically in Part 3 Art 1.4 and Art 1.5. Please note that for both cases, either Annex VII or Annex VIII must be fully completed.

Q3:	On page 22 of the tender specification, it is written: "In case of a joint bid, only the co-ordinator must return the Financial Identification form (Annex II)." So this means that if we go for a consortium, only the bank details of the co-ordinator are needed. Can you confirm?
A3:	That is correct.
Q4:	<p>On page 23 of the same document:</p> <p>"Tender must be submitted individually. If two or more applicants submit a joint bid, one must be designated as the lead Contractor and agent responsible."</p> <p>So this "joint bid" refers in the case of the consortium? Is there any other interpretation of "joint bid"?</p>
A4:	<p>Your interpretation is correct. A 'joint bid' refers to a bid by a consortium.</p>