





## **OPEN CALL FOR TENDERS**

## **Tender Specifications**

for the provision of

## "Graphic Design Services"

#### **ENISA F-COD-15-T28**

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## **SUMMARY OF TENDER**

Subject of the tender	Maximum budget
Provision of Graphic Design Services	€200.000,00 over maximum of 4 years
Last date for <u>despatch</u> of offers	20 <sup>th</sup> May 2015

**PLEASE NOTE:** This tender procedure is limited to tenderers which are legally incorporated in a member state of the European Union or EEA, or which have an incorporated subsidiary in one of the EU member states or EEA. (The Agreement on Government Procurement (GPA) does not apply to EU Regulatory Agencies.)

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#### PART 1 INTRODUCTION TO ENISA

#### 1. CONTEXT

#### 1.1 Introduction

ENISA, the European Union Agency for Network and Information Security, was set up to strengthen the capacity of the European Union, its Member States and the business community to prevent, address and respond to network and information security threats.

Computers and other information technology devices, such as smart phones, are now central to how Europe's citizens live their lives. Therefore, protecting digital information and networks is crucial, for society and the European economy.

In order to achieve this goal, ENISA acts as a centre of expertise in network and information security and facilitates cooperation between the public and private sectors. The Agency's mission is to support a high and effective level of Network and Information Security within the EU. Together with the EU-institutions and the Member States, ENISA seeks to develop a culture of Network and Information Security for the benefit of citizens, consumers, business and public sector organizations in the European Union.

#### 1.2 Scope

The Agency assists the Commission and the EU Member States, and cooperates with the business community in order to help them to meet the requirements of network and information security. This work supports the smooth functioning of the EU's internal market.

#### 1.3 Objectives

The Agency's objectives are as follows:

- Developing and maintaining a high level of expertise
- Assisting the Union institutions, bodies, offices and agencies in developing policies in network and information security
- Assisting the Union institutions, bodies, offices and agencies and the Member States in implementing the policies necessary to meet the legal and regulatory requirements of network and information security under existing and future legal acts of the Union, thus contributing to the proper functioning of the internal market.
- Assisting the Union and the Member States in enhancing and strengthening their capability and preparedness to prevent, detect and respond to network and information security problems and incidents.
- Using its expertise to stimulate broad cooperation between actors from the public and private sectors.

#### 2. ADDITIONAL INFORMATION

Further information about ENISA can be obtained on its website: www.enisa.europa.eu

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### PART 2 TERMS OF REFERENCE

#### 1. GENERAL DESCRIPTION OF THE REQUIRED SERVICES

This tender procedure is for the provision of 'Graphic Design' services to ENISA. The services will include creating publications and other visual media to meet ENISA's need to communicate with a range of audiences.

ENISA wishes to appoint a service provider to cover its graphic design requirements for a range of visual media. Offers of service must include the supply of artwork or electronic files for printing, and web-optimized PDF files for online publication.

All text, for publications and other graphic design products will be supplied by ENISA, usually in a Microsoft Word 2013 format. To ensure compliance with printing requirements, design work should use recognized design software, such as QuarkXPress, Adobe InDesign, Illustrator and Photoshop.

Services may include the design of reports, posters, newsletters, leaflets, postcards, infographics advertisements (print and online) and stationery, as well as any other visual media that may be agreed between ENISA and the contractor. Bidders must have the ability to provide high quality hard copy or high resolution PDF visuals/dummies of printed or electronic work for ENISA's approval. ENISA may provide its own images or ones selected from a photo library. As a guide, ENISA reports usually contain one photograph or graphic per two pages. The graphic design services need to be compliant with the ENISA brand guidelines as defined when the contract is awarded.

#### 2. SPECIFIC REQUIREMENTS AND SKILLS

#### Services requested:

- Provision of graphic design services for print-ready artwork or electronic files, and weboptimised PDF files.
- Typesetting of supplied text (usually in Word 2013 format) to an ENISA template, and the adaptation and creation of diagrams and graphics using an appropriate licensed professional software package (e.g. QuarkXPress).
- Layout of text and images (on average 1 image every 2 pages).

Design work will cover ENISA publications, and might also include postcards, posters, leaflets, infographics, advertisements and banners as well as any other visual media that may be agreed between ENISA and the contractor.

In addition to the required pricing as specified in Annex IV, "Financial Offer Form", bidders are encouraged to provide, details of any other relevant complementary or ancillary services you are able to provide (e.g. animations) together with their itemised pricing. If your offer is successful, these extra services and their costs shall form part of the contract.

Services should outline how client briefings, proposals, presentation of visuals and client approval will be managed.

Proposals should include the provision of high quality hard copy or high resolution PDF visuals/dummies of printed matter for client's approval.

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All of the design work must follow ENISA's corporate brand guidelines and logo requirements.

From time to time ENISA may require general services which are not covered by the above list. For this reason we ask you to provide a 'general consultancy' and 'graphic design' hourly rate in your price offer (using Annex IV - Financial Offer from.)

The successful bidder will be required to note and acknowledge the following:

ENISA owns the copyright to all work produced under any contract that may result from this Invitation to Tender.

Any artwork, photographs, film, electronic files or other physical or electronic media (including preparatory, intermediate and final work) produced under any contract that may result from this Invitation to Tender shall be the property of ENISA, and must be surrendered to the Agency upon request.

Bidders are kindly asked to provide:

A short description of the capacity of the company, design software used (e.g. QuarkXPress, Adobe InDesign etc.) and the number of staff employed in the areas of client management, and graphic design.

Please include details of the availability of the client manager (or similar position) and the procedure and timing of preparing quotes. Information on work management processes, liaison, client approval/sign off, etc. should also be given.

(Please also refer to Part 3 Article 3.3 – 'Technical and professional capacity')

#### 3. CONTENT OF THE TECHNICAL PROPOSAL

The Tenderer shall enclose with the **Technical Offer** all documents and information that will enable its offer to be assessed in terms of quality and of compliance with the Terms of Reference.

Please make sure that all documentation requested in the 'Document Checklist', are provided. Failure to provide all documentation may lead to your offer being declared as non-compliant and therefore not eligible for further evaluation.

#### 4. CONTENT OF THE FINANCIAL PROPOSAL

The Financial offer must be drawn up using the **Financial Offer form (see Annex IV)**. In order to be valid, it must be duly filled in, dated, stamped, and signed by the authorized person.

Please take special care to enter data **in all boxes** as described. Failure to provide a fully completed form may result in your offer being declared invalid and not being further evaluated.

- Prices quoted in the financial proposal should be exclusive of all charges, taxes, dues including
  value added tax in accordance with Article 3 and 4 of the Protocol on the Privileges and
  Immunities of the European Communities.
- ENISA, in conformity with the Protocol on the Privileges and Immunities of the European Community is exempt from all taxes and duties including value added tax (VAT).

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#### 5. ESTIMATED CONTRACT VALUE

The contract value without this being binding for ENISA is estimated to be **two hundred thousand Euros** (€200.000,00) over a maximum possible period of 4 years.

(Please note that depending on the needs of the contracting authority and budget availability, the maximum amount stated above can be increased by up to 50%).

#### 6. PRICE

Prices submitted in response to this Call for Tenders must be inclusive of all costs involved in the performance of the contract. Prices shall be submitted only in Euro and **VAT excluded**.

#### 7. PRICE REVISION

Prices submitted in response to this Tender shall be fixed and not subject to revision for the first year of performance of the Contract. Prices may be revised after one year.

From the beginning of the second year of performance of the Contract, prices may be revised upwards or downwards each year, where such revision is requested by one of the contracting parties by written notice served no later than three months before the anniversary of the date on which the Contract became effective. Orders shall be concluded on the basis of the prices in force on the date on which the appointments are made. Such prices shall not be subject to revision.

This revision shall be determined by the trend in the Consumer Price Index (CPI) covering Greece.

Revision shall be calculated in accordance with the following formula:

where

Ar = revised total amount;

Ao= total amount in the original tender;

lo = index for the month in which the validity of the tender expires;

Ir = index for the month corresponding to the date of receipt of the letter requesting a revision of prices.

#### 8. COSTS INVOLVED IN PREPARING AND SUBMITTING A TENDER

ENISA will not reimburse any costs incurred in the preparation and submission of a Tender. Any such costs must be paid by the Tenderer.

#### 9. PERIOD OF VALIDITY OF THE TENDER

Tenderers must enclose a confirmation that the prices given are valid for (90) ninety days from the date of submission of the tender.

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#### 10. PROTOCOL ON THE PRIVILEGES AND IMMUNITIES OF THE EUROPEAN UNION

ENISA is exempt from all taxes and duties, including value added tax (VAT), pursuant to the provisions of Articles 3 and 4 of the Protocol on the Privileges and Immunities of the European Union. Tenderers must therefore give prices which are exclusive of any taxes and duties and must indicate the amount of VAT separately.

#### 11. PAYMENT ARRANGEMENTS

Payments under the Contract shall be carried out within 30 days after an invoice is submitted to ENISA. Payments will be made after receipt and approval of the ordered services or products by ENISA. Each invoice must specify the specific items covered as per the relevant purchase order.

#### 12. CONTRACTUAL DETAILS

A Framework Service Contract will be proposed to the successful candidate. Selection of a candidate and / or signature of the Framework Service Contract imposes no obligation on ENISA to order services.

The contract and its annexes draw up the legal, financial, technical and administrative provisions governing the relations between the Agency and the Contractor during its period of validity.

The tender will conclude, valid as of the date of signature, with a one-year Framework Service contract, tacitly renewable on a yearly basis for a maximum of four years.

The services to be provided will be ordered on each occasion **via purchase order** sent to the contractor. ENISA on each occasion will request a written quotation from the contractor via email. The contractor will be obliged to provide their written offer, fully based on the contracted prices, via return email within 3 working days.

The Agency reserves the right to end the contract at any time, without any obligation to invoke the reason for it, giving three months' notice.

The Tenderer's offer must be drafted taking into account the provisions of the draft Framework Service contract annexed to this call for tenders (See Model Framework Service Contract template, in Annex V).

**Please note** that the general conditions of our standard service contract <u>cannot be modified</u>. Submission of a tender by a potential contractor implies acceptance of this contract and all of the terms and conditions contained therein. It is strongly recommended that you have this draft contract checked and passed by your legal section before committing to submitting an offer.

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#### PART 3 ADMINISTRATIVE DETAILS

#### 1. FORMAL REQUIREMENTS

#### 1.1 Address and deadline for submission of the Tender:

You are invited to tender for this project and requested to submit your tender no later than **20**<sup>th</sup> **May 2015** either by:

a) <u>Express courier or Registered post</u>. The postal service's dated stamp or the courier company's printed delivery slip and stamp will constitute proof of compliance with the deadline given above:

or

b) <a href="Hand-delivery">Hand-delivery</a> (direct or through any authorised representative of the Tenderer) by 17.00 hours on 20<sup>th</sup> May 2015 at the latest to the address shown below (please, be informed that only delivery during working hours 09:00-17:00 hrs. is accepted). In the case of hand-delivery, in order to establish proof of the date of deposit, the depositor will receive from an official at the below-mentioned address, a receipt which will be signed by both parties, dated and time stamped.

Please note that in this case it is the date and time actually received at the ENISA premises that will count.

<u>Please Note</u>: Due to frequent delays encountered with the postal services in Europe, we would **strongly suggest that you use a courier service**. It is important to avoid delays to the programmed Opening and Evaluation dates as this will in turn delay the contract award, thereby affecting project completion dates.

The offer must be sent to one of the following addresses:

Postal Address		Express Courier & Hand Delivery
European Union Agency for Network and Information Security (ENISA)  For the attention of: The Procurement Officer PO Box 1309 71001 Heraklion Greece	or	European Union Agency for Network and Information Security (ENISA)  For the attention of The Procurement Officer Science and Technology Park of Crete (ITE)  Vassilika Vouton 70013 Heraklion Greece

Please note that late despatch will lead to exclusion from the award procedure for this Contract.

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#### 1.2 Presentation of the Offer

The offer (consisting of one original and two copies) should be enclosed within two envelopes (inner and outer), both of which should be sealed. If self-adhesive envelopes are used, they should be further sealed with adhesive tape, upon which the Tenderer's signature must appear.

The **outer envelope**, in addition to the above-mentioned ENISA address, should be addressed as follows:

OPEN CALL FOR TENDER NO. ENISA F-COD-15-T28

"Graphic Design Services"

NOT TO BE OPENED BY THE MESSENGER/COURIER SERVICE

NOT TO BE OPENED BY THE OPENING COMMITTEE BEFORE **2<sup>nd</sup> June 2015**TENDERED BY: < YOUR COMPANY NAME>

The inner envelope should be addressed as follows:

OPEN CALL FOR TENDER NO. ENISA F-COD-15-T28

"Graphic Design Services"

NOT TO BE OPENED BY THE OPENING COMMITTEE BEFORE **2<sup>nd</sup> June 2015**TENDERED BY: <*YOUR COMPANY NAME>* 

#### 1.3 Identification of the Tenderer

Tenderers are required to complete the **Legal Entity Form (Annex I)** which must be signed by a representative of the Tenderer authorised to sign contracts with third parties. There is one form for 'individuals', one for 'private entities' and one for 'public entities'. A standard form is provided for each category - please choose whichever is applicable. In addition to the above, a **Financial Identification Form (Annex II)** must be filled in and signed by an authorised representative of the Tenderer and his/her bank (or a copy of the bank account statement instead of bank's signature). Finally an **Administrative Identification and Declaration form (Annex VI)** must also be completed for internal administrative purposes.

The **Legal Entity Form** must be supported by the following documents relating to each Tenderer in order to show its name, address and official registration number:

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#### a) For private entities:

- A legible copy of the instrument of incorporation or constitution, and a copy of the statutes, if they are contained in a separate instrument, or a copy of the notices of such constitution or incorporation published in the national or other official journal, if the legislation which applies to the Tenderer requires such publication.
- If the instruments mentioned in the above paragraph have been amended, a legible copy of the most recent amendment to the instruments mentioned in the previous indent, including that involving any transfer of the registered office of the legal entity, or a copy of the notice published in the relevant national or other official journal of such amendment, if the legislation which applies to the Tenderer requires such publication.
- If the instruments mentioned in the first paragraph have not been amended since incorporation and the Tenderer's registered office has not been transferred since then, a written confirmation, signed by an authorised representative of the Tenderer, that there has been no such amendment or transfer.
- A legible copy of the notice of appointment of the persons authorised to represent the Tenderer in dealings with third parties and in legal proceedings, or a copy of the publication of such appointment if the legislation which applies to the legal entity concerned requires such publication.
- If the above documents do not show the registration number, a proof of registration, as prescribed in their country of establishment, on one of the professional or trade registers or any other official document showing the registration number.
- If the above documents do not show the VAT number, a copy of the VAT registration document, where applicable.

#### b) For Individuals:

- A legible copy of their identity card or passport.
- Where applicable, a proof of registration, as prescribed in their country of establishment, on one of the professional or trade registers or any other official document showing the registration number.
- If the above documents do not show the VAT number, a copy of the VAT registration document, where applicable.

#### c) For Public Entities:

- A copy of the resolution decree, law, or decision establishing the entity in question or failing that, any other official document attesting to the establishment of the entity.

All tenderers must provide their Legal Entity Form (Annex I) as well as the evidence mentioned above.

In case of a joint bid, only the co-ordinator must return the Financial Identification form (Annex II).

The Tenderer must be clearly identified, and where the Tender is submitted by an organisation or a company, the following administrative information and documents must be provided:

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Full name of organisation/company, copy of legal status, registration number, address, person to contact, person authorised to sign on behalf of the organisation (copy of the official mandate must be produced), telephone number, facsimile number, VAT number, banking details: bank name, account name and number, branch address, sort code, IBAN and SWIFT address of bank: a bank identification form must be filled in and signed by an authorised representative of each Tenderer and his bank representative.

Tenders must be submitted individually. If two or more applicants submit a joint bid, one must be designated as the lead Contractor and agent responsible.

#### 1.4 Participation of consortia

Not allowed for this tender procedure

#### 1.5 Subcontracting

Any intention to subcontract part of the contract must be clearly stated by the tenderer in their technical offer and by completing Annex VIII 'Subcontractors form'. Tenderers must indicate the maximum percentage of the contract they intend to subcontract and the identity of those subcontractors they intend to work with whose intended share of the contract is above 10% of the total contract amount, and clearly state the nature of their links to those subcontractors.

Offers involving subcontracting will be assessed as follows:

- The exclusion criteria (see article 2.1 below) of all identified subcontractors whose intended share of the contract is above 10% will be assessed. The 'Declaration of Honour with respect to the Exclusion Criteria and Absence of Conflict of Interest' included as Annex III, duly signed and dated, stating that the subcontractor is not in one of the exclusion situations, must be provided by each identified subcontractor.
- Where the tenderer relies on the economic, financial, technical and professional capacity of
  the identified subcontractor(s) to meet the selection criteria, subcontractors shall be treated
  as if they were partners in a consortium or a group of companies for the purposes of the
  evaluation of the selection criteria, and therefore, they shall provide proof of economic,
  financial, technical and professional capacity as well (see articles 3.1 to 3.3 below).

The sub-contractor must not sub-contract further.

If the identity of the subcontractor is not known at the time of submitting the tender, the tenderer who is awarded the contract will have to seek ENISA's prior written authorisation before entering into a sub-contract.

Where no subcontractor is given, the work will be assumed to be carried out directly by the bidder.

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#### 1.6 Signatures of the Tender

Both the technical and the financial offer must be signed by the Tenderer's authorised representative or representatives (preferably in blue ink).

#### 1.7 Total fixed price

A total fixed price expressed in Euro must be included in the Tender. The contract prices shall be firm and not subject to revision.

#### 1.8 Language

Offers shall be submitted in one of the official languages of the European Union (preferably in English).

#### 1.9 Opening of the Tenders

The public opening of received tenders will take place on **2**<sup>nd</sup> **June 2015 at 10:00am** at ENISA Building, Science and Technology Park of Crete, GR - 70013 Heraklion, Greece.

A maximum of one legal representative per participating tenderer may attend the opening session. Tenderers shall inform the Agency in writing of their intention to attend, at least 48 hours prior to the opening session.

#### 2. GROUNDS FOR EXCLUSION OF TENDERERS

#### 2.1 Reasons for Exclusion

In line with Articles No.106, 107, 109(1) of the European Parliament and of the Council Regulation No 966/2012 of 25 October 2012 on the financial rules applicable to the general budget of the Union and repealing Council Regulation (EC, Euratom) No 1605/2002; candidates or tenderers shall be excluded from participation in a procurement procedure if:

- a) They are bankrupt or being wound up, are having their affairs administered by the courts, have entered into an arrangement with creditors, have suspended business activities, are the subject of proceedings concerning those matters, or
- b) Are in any analogous situation arising from a similar procedure provided for in national legislation or regulations;
- c) They have been convicted of an offence concerning their professional conduct by a judgement which has the force of res judicata;
- d) They have been guilty of grave professional misconduct proven by any means which the contracting authority can justify;
- e) They have not fulfilled obligations relating to the payment of social security contributions or the
  payment of taxes in accordance with the legal provisions of the country in which they are
  established or with those of the country of the contracting authority or those of the country
  where the contract is to be performed;

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- f) They have been the subject of a judgement which has the force of res judicata for fraud, corruption, involvement in a criminal organisation or any other illegal activity detrimental to the Communities' financial interests;
- g) Following another procurement procedure or grant award procedure financed by the Community budget, they have been declared to be in serious breach of contract for failure to comply with their contractual obligations.

Tenderers must certify that they are not in one of the situations listed in point 2.1 (see Annex III: Exclusion criteria and non-conflict of interest form). If the tender is proposed by a consortium this form must be submitted by each partner.

#### 2.2 Other reasons for not awarding the Contract

Contracts may not be awarded to Candidates or Tenderers who, during the procurement procedure:

- a. Are subject to a conflict of interest;
- b. Are guilty of misrepresentation in supplying the information required by the contracting authority as a condition of participation in the contract procedure or fail to supply this information;
- c. Any attempt by a Tenderer to obtain confidential information, enter into unlawful agreements with competitors or influence the evaluation committee or ENISA during the process of examining, clarifying, evaluating and comparing tenders will lead to the rejection of his offer and may result in administrative penalties.

See last paragraph point 2.1.

#### 2.3 Confidentiality and Public Access to Documents

In the general implementation of its activities and for the processing of tendering procedures in particular, ENISA observes the following EU regulations:

- Directive 95/46/EC of the European Parliament and of the Council of 24 October 1995 on the
  protection of individuals with regard to the processing of personal data and on the free
  movement of such data;
- Regulation (EC) No. 45/2001 of the European Parliament and of the Council of 18 December 2000 on the protection of individuals with regard to the processing of personal data by the Community institutions and bodies and on the free movement of such data;
- Regulation (EC) No. 1049/2001 of the European Parliament and of the Council of 30 May 2001 regarding public access to European Parliament, Council and Commission documents.

#### 3. SELECTION CRITERIA

The following criteria will be used to select the Tenderers. If the Tender is proposed by a consortium these criteria must be fulfilled by each partner.

Documentary evidence of the Tenderers' claims in respect of the below-mentioned criteria is required.

#### 3.1 Professional Information

The Tenderer must provide evidence of enrolment (declaration or certificates) in one of the professional or trade registers, in the country of establishment.

#### 3.2 Financial and Economic Capacity

Proof of financial and economic standing shall be furnished by the following documents and minimum requirements:

(a) Copy of the financial statements (balance sheets and profit and loss accounts) for the last two(2) financial years for which accounts have been closed, where publication of the accounts is required under the company law of the country in which the economic operator is established.In case of a consortium, each consortium member shall present their financial statements.

If the tenderer is not obliged to publish its accounts under the law of the state in which it is established, a copy of audited accounts for the last two (2) financial years should be presented. In case of a consortium, audited accounts for each consortium partner shall be presented.

(b) A statement of the average turnover of the last two (2) financial years for which accounts have been closed. The **minimum annual average turnover** of the tenderer shall be of **50,000.00 EUR.** In case of a consortium, the annual average turnover for each of the partners shall be presented. The sum of the annual average turnovers of each partner will be taken into account to reach the annual average turnover of 50,000.00 EUR.

If for some exceptional reason which the Contracting Authority considers justified, the tenderer is unable to provide the documentary evidence requested above, he may prove his economic and financial capacity by any other means which the Contracting Authority considers appropriate, but only following a request for clarification before the tender expiry date.

#### 3.3 Technical and professional capacity

Evidence of the technical and professional capacity of the tenderer shall be furnished on the basis of the following documents:

Tenderers should show their degree of technical and professional capacity to carry out the requested tasks by providing information on the criteria described below. If several service providers/subcontractors are involved in the bid, each of them must have and show that they have the professional and technical capacity to perform the tasks assigned to them.

Selection criterion 1: Previous expertise and experience in carrying out the requested services

Tenderers must provide the following documents:

- List of main clients and services provided during the last three years indicating the value, date, and recipient of the services/products.
- CVs (Curriculum Vita) of the staff designated to perform the work.
- Examples of graphic design work done during the last three years:

 If a part of this work was delivered by subcontractors, tenderers must clearly indicate their own role and contribution.

#### Selection criterion 2: Technical skills necessary to deliver the requested services

Tenderers must provide the following documents:

- List of the technical equipment and material available to meet the requirements of this tender.
- If subcontracting of certain services is envisaged:
  - Description of the services to be provided by the tenderer directly and those which may be subcontracted
  - Description of the measures to ensure quality control of the services provided by the subcontractor
  - Description of subcontractors already selected by the tenderer which may be used for certain types of work

#### 4. AWARD CRITERIA

#### 4.1 Quality of the Offer

Once the Tenderer has demonstrated the appropriate capacity to perform the Contract on the grounds of the selection criteria, the offer will be assessed on the basis of the award criteria.

No	Qualitative award criteria		Weighting (max. points)
1.	Clarity and conciseness of the tender	The presentation and content of the tender should be clear, to the point and easy to understand, avoiding wherever possible unnecessary details and repetitions	30
2.	Quality	Quality of the proposal and accuracy of the description to provide the requested services, including turnaround times offered	30
3.	Expertise	Expertise in graphical skills and review cycles of the output, with respect to quality assurance.	40
Total Qualitative Points (QP)			100

#### Minimum attainment per criterion

Offers scoring less than 50% for any criterion will be deemed to be of insufficient quality and eliminated from further consideration.

#### Minimum attainment overall

Offers scoring less than 60% after the evaluation process will be considered to be of insufficient quality and eliminated from the following phase.

The sum of all criteria gives a total of 100 points. The respective weighting between the different awards criteria depends on the nature of the services required and is consequently closely related to the terms of reference. The award criteria are thus quantified parameters that the offer should comply with. The **qualitative award criteria** points will be weighted at **70%** in relation to the price.

#### 4.2 Price of the Offer

Tenderers must state a total fixed price in Euro. Prices quoted should be exclusive of all charges, taxes, dues including value added tax in accordance with Article 3 and 4 of the Protocol on the Privileges and Immunities of the European Communities. Such charges may not therefore be included in the calculation of the price quoted.

ENISA, in conformity with the Protocol on the Privileges and Immunities of the European Community annexed to the Treaty of April 8th, 1965, is exempt from all VAT.

The cheapest offer will receive the maximum points and the rest of the candidate's offers will be awarded points in relation to the best offer as follows

For the purposes of evaluation of price, a 'price scenario calculation' will be used in which the prices offered in Annex IV, are applied to the price formula as shown below.

$$PB = (A1 \times 50) + (A2 \times 50) + A3 + A4 + (A5 \times 10) + (A6 \times 10)$$

Where;

**PP** = Weighted price points

**PC** = Cheapest bid price received

**PB** = Bid price being evaluated

#### 5. AWARD OF THE CONTRACT

The contract will be awarded to the offer which is the most cost effective (offers the best value for money) which obtains the highest number of points after the final evaluation on the basis of the ratio between the **quality criteria (70%) and the price (30%).** The following formula will be used:

$$TWP = (QP \times 0.7) + (PP \times 0.3)$$

Where:

**QP** = Qualitative points

**PP** = Weighted price points

**TWP** = Total weighted points score

In case the successful tenderer is unable to sign the contract for any reasons, the Contracting Authority reserves the right to award the contract to other tenderers as per the ranking order established following the evaluation procedure.

#### 6. PAYMENT AND STANDARD CONTRACT

Payments under the Service Contract shall be made in accordance with article I.4 of the Special Conditions and article II.15 of the General Conditions (see Annex V)

In drawing up their bid, the Tenderer should take into account the provisions of the standard contract which include the "General terms and conditions applicable to contracts"

#### 7. VALIDITY

Period of validity of the Tender: 90 days from the closing date given above. The successful Tenderer must maintain its Offer for a further 220 days from the notification of the award.

#### 8. LOTS

This Tender is not divided into Lots.

#### 9. ADDITIONAL PROVISIONS

- Changes to tenders will be accepted only if they are received on or before the final date set for the receipt of tenders.
- Expenses incurred in respect of the preparation and presentation of tenders cannot be refunded.
- No information of any kind will be given on the state of progress with regard to the evaluation of tenders.
- All documents submitted by Tenderers will become property of ENISA and will be regarded as confidential.

#### 10. NO OBLIGATION TO AWARD THE CONTRACT

Initiation of a tendering procedure imposes no obligation on ENISA to award the contract. Should the invitation to tender cover several items or lots, ENISA reserves the right to award a contract for only some of them. ENISA shall not be liable for any compensation with respect to Tenderers who's Tenders have not been accepted. Nor shall it be so liable if it decides not to award the contract.

#### 11. DRAFT CONTRACT

A Framework Service Contract will be proposed to the selected candidate. A draft copy of which is included as Annex V to this tender.

**Please note** that the general conditions of our standard service contract <u>cannot be modified</u>. Submission of a tender by a potential contractor implies acceptance of this contract and all of the terms and conditions contained therein. It is strongly recommended that you have this draft contract checked and passed by your legal section before committing to submitting an offer.

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## 12. SPECIFIC INFORMATION

#### 12.1 Timetable

The timetable for this tender and the resulting contract is as follows:

Title: "Graphic Design Services"

**ENISA F-COD-15-T28** 

## **Summary timetable comments**

Launch of tender - Contract notice to the Official Journal of the European Union (OJEU)	1 <sup>st</sup> April 2015	
Deadline for request of information from ENISA	12 <sup>th</sup> May 2015	
Last date on which clarifications are issued by ENISA	14 <sup>th</sup> May 2015	
Deadline for submission of offers	20 <sup>th</sup> May 2015	in case of hand-delivery (17:00 local time. This deadline is fixed for the receipt of the tender in ENISA's premises)
Opening of offers	2 <sup>nd</sup> June 2015	At 10:00 Greek time
Date for evaluation of offers	2 <sup>nd</sup> June 2015	At 11:00 Greek time
Notification of award to the selected candidate + 10 day standstill period commences	early June 2015	Estimated
Contract signature	late June 2015	Estimated
Commencement date of activities	As per tender	Estimated
Completion date of activities	As per tender	Estimated

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## **ANNEX I**

## **Legal Entity Form**

The	specific	form	for:
1110	Specific	101111	101,

- c) public entity,
- d) private entity or
- e) individual entity,

is available for download in each of the 23 official languages at the following address:

http://ec.europa.eu/budget/contracts\_grants/info\_contracts/legal\_entities\_legal\_entities\_en.cfm

Please download the appropriate from, complete the details requested and include in your tender offer documentation.

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#### **ANNEX II**

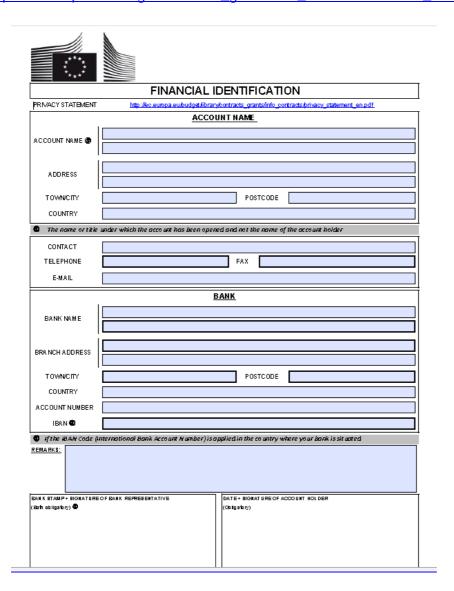
#### FINANCIAL IDENTIFICATION FORM

- SPECIMEN FOR THE TENDERER -

(to be completed by the Tenderer and his financial institution if applicable)

The Tenderer's attention is drawn to the fact that this document is a sample only, and a specific form in each of the 23 official languages is available for download at the following address:

http://ec.europa.eu/budget/contracts\_grants/info\_contracts/financial\_id/financial\_id\_en.cfm



Please download the appropriate from, complete the details requested and include in your tender offer documentation

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#### ANNEX III

# DECLARATION OF HONOUR ON EXCLUSION CRITERIA AND ABSENCE OF CONFLICT OF INTEREST

(Complete or delete the parts in grey italics in parenthese) [Choose options for parts in grey between square brackets]

The undersigned (insert name of the signatory of this form):

in [his][her] own name (for a natural person)

or
representing the following legal person: (only if the economic operator is a legal person)  Full official legal form:
Official legal form:
VAT registration number:
> declares that [the above-mentioned legal person][he][she] is not in one of the following situations:
a) is bankrupt or being wound up, is having its affairs administered by the courts, has entered into an arrangement with creditors, has suspended business activities, is the subject of proceedings concerning those matters, or is in any analogous situation arising from a similar procedure provided for in national legislation or regulations;
b) has been convicted of an offence concerning professional conduct by a judgment of a competent authority of a Member State which has the force of <i>res judicata</i> ;
c) has been guilty of grave professional misconduct proven by any means which the contracting authorities can justify including by decisions of the European Investment Bank and international organisations;
d) is not in compliance with all its obligations relating to the payment of social security contributions and the payment of taxes in accordance with the legal provisions of the country in which it is established, with those of the country of the contracting authority and those of the country where the contract is to be performed;
e) has been the subject of a judgement which has the force of <i>res judicata</i> for fraud, corruption, involvement in a criminal organisation, money laundering or any other illegal activity, where such

> (Only for legal persons other than Member States and local authorities, otherwise delete) declares that the natural persons with power of representation, decision-making or control<sup>1</sup> over the above-mentioned legal entity are not in the situations referred to in b) and e) above;

➤ is a subject of an administrative penalty for being guilty of misrepresentation in supplying the information required by the contracting authority as a condition of participation in a procurement procedure or failing to supply this information, or having been declared to be in serious breach of

declares that [the above-mentioned legal person][he][she]:

its obligations under contracts covered by the Union's budget.

activity is detrimental to the Union's financial interests;

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<sup>&</sup>lt;sup>1</sup> This covers the company directors, members of the management or supervisory bodies, and cases where one natural person holds a majority of shares.

- g) has no conflict of interest in connection with the contract; a conflict of interest could arise in particular as a result of economic interests, political or national affinity, family, emotional life or any other shared interest;
- h) will inform the contracting authority, without delay, of any situation considered a conflict of interest or which could give rise to a conflict of interest;
- i) has not granted and will not grant, has not sought and will not seek, has not attempted and will not attempt to obtain, and has not accepted and will not accept any advantage, financial or in kind, to or from any party whatsoever, where such advantage constitutes an illegal practice or involves corruption, either directly or indirectly, inasmuch as it is an incentive or reward relating to award of the contract:
- j) provided accurate, sincere and complete information to the contracting authority within the context of this procurement procedure ;
- ➤ acknowledges that [the above-mentioned legal person][he][she] may be subject to administrative and financial penalties² if any of the declarations or information provided prove to be false.

In case of award of contract, the following evidence shall be provided upon request and within the time limit set by the contracting authority:

For situations described in (a), (b) and (e), production of a recent extract from the judicial record is required or, failing that, a recent equivalent document issued by a judicial or administrative authority in the country of origin or provenance showing that those requirements are satisfied. Where the tenderer is a legal person and the national legislation of the country in which the tenderer is established does not allow the provision of such documents for legal persons, the documents should be provided for natural persons, such as the company directors or any person with powers of representation, decision making or control in relation to the tenderer.

For the situation described in point (d) above, recent certificates or letters issued by the competent authorities of the State concerned are required. These documents must provide evidence covering all taxes and social security contributions for which the tenderer is liable, including for example, VAT, income tax (natural persons only), company tax (legal persons only) and social security contributions.

For any of the situations (a), (b), (d) or (e), where any document described in two paragraphs above is not issued in the country concerned, it may be replaced by a sworn or, failing that, a solemn statement made by the interested party before a judicial or administrative authority, a notary or a qualified professional body in his country of origin or provenance.

If the tenderer is a legal person, information on the natural persons with power of representation, decision making or control over the legal person shall be provided only upon request by the contracting authority.

Full name	Signature	Date

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As provided for in Article 109 of the Financial Regulation (EU, Euratom) 966/2012 and Article 145 of the Rules of Application of the Financial Regulation

## **ANNEX IV**

## **FINANCIAL OFFER:**

**Graphic Design services:** F-COD-15-T28

	Services to be provided:	Cost per (designed) A4 page	Cost per project	Hourly rate	Turnaround time (hours)
A1	Adaptation of <b>text</b> from a Microsoft Word 2013 document using an ENISA style template.	€			
A2	Adaptation of <b>text</b> , <b>graphics and diagrammatic content</b> into the appropriate professional format.	€			
А3	Design of a 'cover page'	€			
A4	Overall concept including capture of ENISA requirements (if required)		€		
	Indicative turnaround time for a typical work order of 50 pages.				hours
<b>A5</b>	General graphic design rate (per hour)			€	
<b>A6</b>	General consultancy rate (per hour)			€	

<sup>\*</sup>You are welcome to provide a price list for all other related services your company provides. Any extra services and their costs will be included in the contract.

I the te blank.	nderer declare that this Financial O	ffer form has been completed wit	thout leaving any box
	name: enderer or authorised representative)	Signature:	Date:

## **ANNEX V**

## **Model Framework Service Contract template**

(See attached file)

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## ANNEX VI ADMINISTRATIVE IDENTIFICATION AND DECLARATION FORM:

Name of Tenderer (in full)	
Legal form of Tenderer (e.g. SA)	
Date and country of registration	
Registration number	
VAT number	
Registered office address	
Administrative address (if different to above)	
Name of contact person	
Position (e.g. Manager)	
Telephone number	
e-mail address	
Website	
DECLARATION BY AUTH	HORISED REPRESENTATIVE OF TENDERER <sup>3</sup>
I, the undersigned, certify that the integral valid.	formation given in this tender is correct & that the tender
First name	
Last name	
Title (e.g. Mr, Mrs, Dr, Professor.)	
Position (e.g. Director)	
Telephone number	

Must be a legally constituted representative of the tendering entity otherwise the tender signature is invalid
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## **ANNEX VII**

## **Sub-contractors form**

	Name(s)	Address
Tenderer (person authorised to sign contract)		
Sub-contractor 1*		
Sub-contractor 2*		

As subcontractors for this tender, we confirm that we are willing to perform the tasks as specified in the tender documentation.

Signature: Tenderer	
Date:	
Signature: Subcontractor 1	
Date:	
Signature: Subcontractor 2	
Date:	

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<sup>\*</sup> add additional lines for subcontractors if required.

## **ANNEX VIII Document CHECKLIST**

	WHAT MUST BE INCLUDED IN THE TENDER SUBMISSION:				
	PLEASE TICK EACH BOX AND RETURN THIS CHECKLIST				
	TOGETHER WITH YOUR OFFER				
1	Technical Offer				
2	Professional information (see Part 3 – Article 3.1)				
3	Proof of financial and economic capacity (see Part 3 – Article 3.2)				
4	Proof of technical and professional capacity (see Part 3 – Article 3.3)				
5	Legal Entity Form <sup>4</sup> (Annex I) signed and dated				
6	Financial Identification Form <sup>5</sup> (Annex II) signed and dated				
7	Declaration on Honour on exclusion criteria (Annex III) signed and date	ed 🔙			
8	Financial Offer (Annex IV) signed and dated				
9	Administrative ID & Declaration form (Annex VI) signed and dated				
10	Sub-Contractors form (Annex VII) signed and dated - if applicable				
docu	*The tenderers' attention is drawn to the fact that any total or partial omission of documentation requested may lead the Contracting Authority to exclude the tender from the rest of the procedure.				
Print na	ame: Signature: Date:				
(of the Ten	derer or authorised representative)				

<sup>&</sup>lt;sup>4</sup> If you have provided a Legal Entity form to ENISA within the previous <u>12 months</u> maximum and no details have changed in the meantime, then you may provide a photocopy of this previous form.

The previous form is a substantial substantial form to the previous of the

the meantime, then you may provide a photocopy of this previous form. ENISA F-COD-15-T28 Graphic Design services