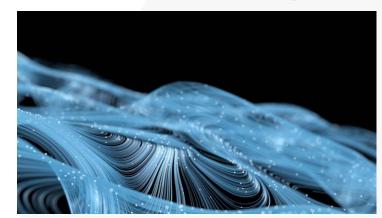


New Legislation Changes the Cybersecurity Market in Europe

From "NICE TO" to "NEED TO"



- Legislative Requirements & Harmonised Standards (hEN)
- From Internet-Connected Radio Equipment to Products with Digital Elements
- From the "time of placing on the market" to "life cycle approach"
- From "entity of critical infrastructure" to "essential and important entities and products"

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- Need for Notified Bodies depends on
 Timely development and publication of harmonised standards
- Role of certification
- Risk of decoupling of technical specifications within the EU and internationally

Implications for the market

- Baseline requirements is a moving target!
- Not only the technology and how it evolves is unknown
- Need for understanding EU product legislation
- "New Legislative Framework"
- Need to understand the relevant harmonized standards(hEN)
- "Delegated Act under Radio Equipment Directive"
- Need for different accreditation to become notified body for RED, CRA and CSA
- "Only 72 under RED today"



Towards a new landscape of suppliers to serve the demands

Notified Bodies knowledgeable of NLF and hEN

cybersecurity
experts
-hardware
-software
-services,
including
certification

Consultancy with knowledge of GDPR

Life cycle
Cyber security by design as the basis
Supply chain perspective
Product and entity

IT – OT Compliance/Legal