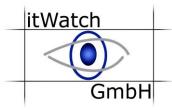
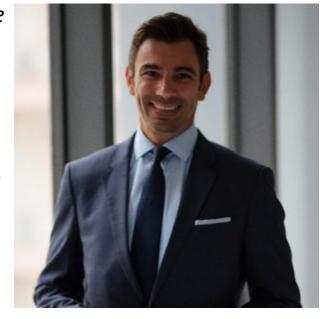
#### **George Patsis- Obrela Security Industries**



George Patsis is the Founder and CEO at OBRELA Security Industries with 20+ years in the field of Cyber Security. George is a highly accomplished executive in information security with a proven track record in developing and implementing large-scale security projects for major Global 500 Corporations. As an Entrepreneur, he is passionate about building powerful brands that leverage an unprecedent market opportunities pioneering in the field of his expertise. He leads the design and development of innovative services and products in strategic security intelligence and risk management domain. Heading a team of cybersecurity professionals, he is driving OBRELA Security Industries to deliver and deploy highly competitive solutions always helping organizations across the globe to experience utmost security at all levels. The company serves more than 200 companies across 17 countries.



George Patsis is a member of CREST EU Council as well as the University College London (UCL) and Royal Holloway University of London (RHUL) Alumni. George has studied Electrical and Electronic Engineering at the University College of London (UCL) and holds a MSc in Information Security Management from the Royal Holloway University of London (RHUL).



23-24 Nov 2022

ENISA
Cybersecurity
Market Analysis
Conference

**ESTABLISHED IN 2010** 

**200+ CLIENTS WORLDWIDE** 

**200+ EMPLOYEES** 

**WE USE SECURITY ANALYTICS AND SOPHISTICATED RISK AND** THREAT MANAGEMENT **TECHNOLOGY TO** DYNAMICALLY PROTECT **OUR CLIENTS BY** IDENTIFYING, ANALYZING **PREDICTING AND PREVENTING CYBER THREATS** IN REAL-TIME

OUR MISSION

## WE KEEP YOUR BUSINESS NBUSINESS

REAL-TIME VISIBILITY

3600

logs collected

11,8 B

High Criticality Events processed

16.885

Cyber Attacks detected

11.688

Devices monitored

8'6"

Average Response Time



# LANDSCAPE



Users
Connected to Internet



**Devices**IP connected Devices



Traffic Per month



Cyberspace
Volume of Data





will be spent globally on cybersecurity from 2021 to 2025\*





## WHY CYBER FAILS

#### UNPREDICTABLE AND UNSTABLE ENVIRONMENT VECTORS

- Technology Evolution (Zero Days)
- Human Factor (S/w Developers, users, clients)
- Fast Growing Attack Surface (IOT, Supply Chain and Ecosystems, Cloud)
- Emerging Threats
- Attribution



DAYS

Control

Contro

average time to detect and react to cyber breaches today



**SECURITY 'SPRAWL' NOT SUSTAINABLE** 

different security vendors provide services and products on average per enterprise



5.4B
UNIQUE SIGNATURES

New pieces of malware, computer viruses or other malicious software were created last year



### CYBER SECURITY IS HARDER THAN GOING TO MARS

**COMPLEXITY CREATES A FUNDAMENTALLY DIFFERENT** SITUATION FROM THE COMPLICATED CHALLENGES OF THE PAST. **COMPLICATED PROBLEMS REQUIRED GREAT EFFORT BUT ULTIMATELY** YIELDED TO PREDICTION. **COMPLEXITY MEANS THAT IN SPITE** OF OUR INCREASED CAPABILITIES TO TRACK AND MEASURE THE **WORLD HAS BECOME IN MANY** WAYS VASTLY LESS PREDICTABLE THINGS THAT ARE COMPLEX HAVE NO SUCH DEGREE OF ORDER. CONTROL, OR PREDICTABILITY

REAL TIME RISK MANAGEMENT

# NANA

# GENLY S HREASKS

#### Visibility

Situational Awareness

#### **Readiness**

Orchestration and Response

#### Resilience

**Defense in Depth** 

AN 'ERP' FOR **CYBER** 

# REBUILD CYBER

FROM THE GROUND UP Swordfish



## CYBER NEEDS A SYSTEM

#### **TECHNOLOGY**





#### REBUILD CYBER FROM GROUND UP AN "ERP" FOR CYBER

**Business Intel** 

IRM

**SOAR** 

**Automation and Orchestration** 

**Analytics** 

Workflow

**Data Layer** 

**Integration Layer** 



#### SERVIC ES

#### **MDR**

#### MANAGED THREAT DETECTION & RESPONSE

Turnkey threat detection and response service that significantly reduces the mean time to detect and respond to cyberattacks.

- Threat Hunting
- Blue Team
- SOCaaS
- SIRT

#### MRC

#### MANAGED RISK AND CONTROLS

An "umbrella" of risk management services that enhance security operations with real time visibility and significantly improve their situational and risk awareness.

- Cyber Risk and Controls Monitoring
- Content Management
- Security Orchestration

#### **AS**

#### ADVISORY SERVICES

An elite team of higly skilled and certified experts provide advisory services to increase your organization's resilience.

- Forensics Investigation
- SOC Capability and
- Maturity Assessment
- Red Teaming
- Penetration Tests
- Risk Assessment
- Regulatory Compliance

#### Customized Risk tolerance, reporting, customer-focused applications and workflows, visualization Holistic Comprehensive and holistic Tailor-made approach to cyber risk management Reporting, consoles, visualization, use cases, Single rules, notifications Solution Network, endpoint, Agile application, systems Simple mobile, OT, cloud Fully managed, co-managed, hybrid Transparent, quick onor full SAAS model oarding, flexible, priced Threat on demand Monitorin Real time ngonitoring, log management, threat hunting Situational analytics, visualization, Vulnerability **Awareness** intelligence, SOC, SIRT, forer Management Risk, threat and Threa controls Vulnerability monitoring management, incident Protect that see of rise with response, access a technology and threat management criticality context Operations Orchestration Risk Based Vulnerability management, compliance management, Protect the enterprise with a incident response, access business risk context rather than management from a pure technology threat perspective

#### MDR

Turnkey threat detection and response service that helps our clients significantly reduce the mean time to detect and respond to cyberattacks.

#### **MRC**

An "umbrella" of risk management services that help our clients enhance their security operations with real time visibility and improve their situational and risk awareness.



#### Thank You!













